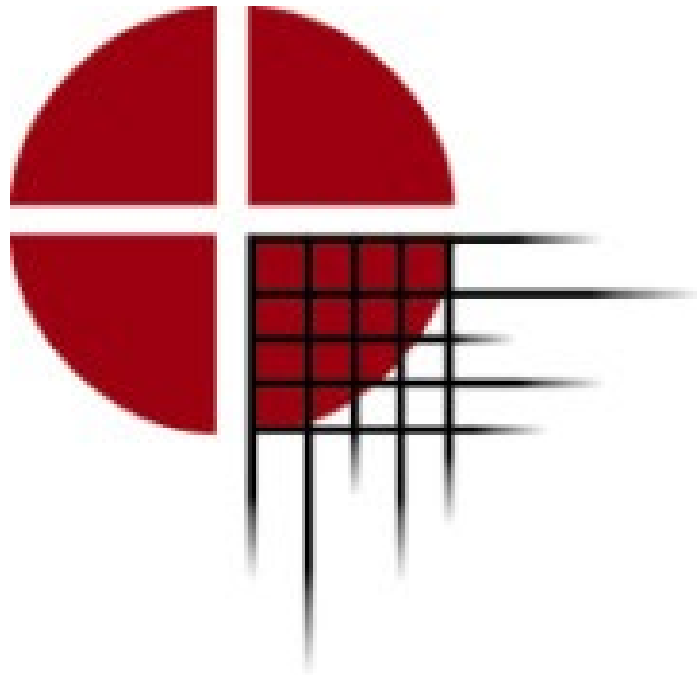


AFOA Saskatchewan “Elected Leaders Workshop”

Saskatoon Inn, Saskatoon
Treaty Six Territory



AFOA Saskatchewan

We thank the AFOA Saskatchewan Board of Directors, and Eugene MacKay, Executive Director for hosting this event and for bring us together.

Please visit their website www.afoask.ca for more information, inquiries about membership and copies of the presentations for this workshop will be posted.



Abawashded

(Greetings in Nakota)

- ▶ Ishnish Hai Hai (thank you) I acknowledge the Creator for today and the elder for the prayer and guidance.
- ▶ I'm Gina Potts, your moderator and presenter for this workshop.
- ▶ I'm a Treaty Six citizen from the Alexis Nakota Sioux Nation, and the last generation of fluent Nakota speakers.
- ▶ I have 30 years experience in working with Treaty First Nations as an Advisor, Chief of Staff, Director of Operations, Band Manager, Tribal Administrator, RMP Co Manager and Policy Analyst
- ▶ I am Management Consultant with services for Strategic Initiatives, Project Development, Organizational Change, Investment Readiness, Policy Development, Proposal Writing, Indigenous and Industry Relations

Workshop Agenda

Over the next two days, we will explore topics on economic and business development as we begin our endemic strategies and address the economic downturn caused by the global pandemic.

Day One, March 23rd, 2022

- Diversification of Our Economies
- Opening the door to opportunity – Economic contributions of Indigenous Peoples
- Creating an Economic and Business Development Toolkit

Day Two, March 24th, 2022

- Community Economic Development
- Economic and Business Partnerships, Best Practices
- First Nations Corporate Governance



Creating an Economic and Business Development Toolkit

Developing a toolkit can support your community in participating with growth at all stages of your economic development journey.

This session will review resources to support planning, growth, and overall development.

The toolkit will guide communities through the four stages of Economic Development, from creating a community plan and engagement through launching a new business.

This critical step can enhance alignment with community values and priorities, explore options for the structures that support business ventures.



Creating an Economic and Business Development Toolkit...

Continued



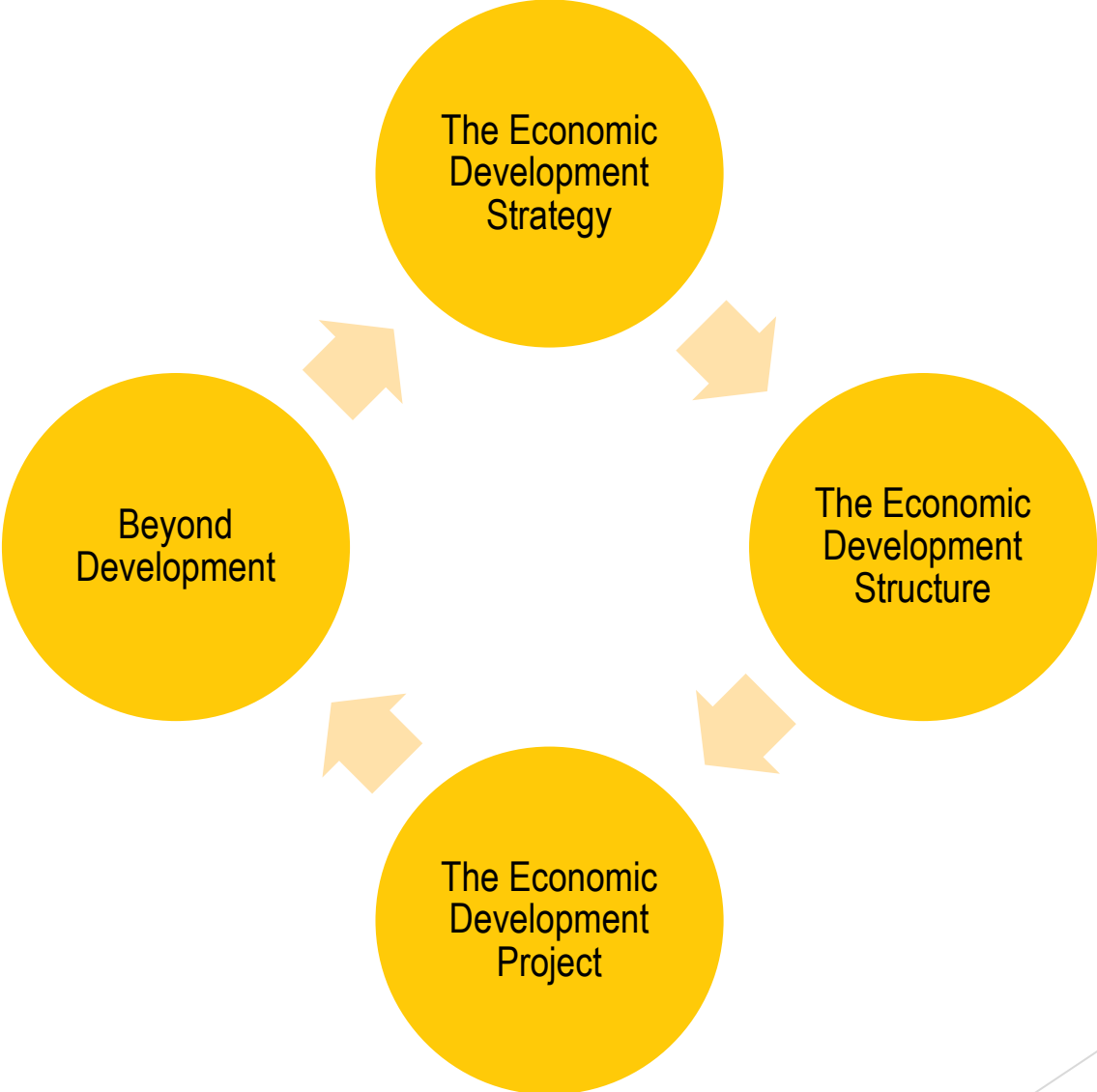
What is the role of the Chief and Council and the community?

How does the plan support the Economic Development process? support for local Entrepreneurs, capacity development, training, employment, and growth.

What will be the benefits of a community-owned business? Hiring local people, priorities in using the profits.

For First Nations entering into business, it's not solely driven as a private individual or corporation. We have a unique challenge in navigating business and social responsibility.

Four Stages of Economic Development



The Economic Development Strategy

Economic development in any community or nation is a process – a complicated and difficult one – that can be either supported or frustrated. It cannot be delivered pre-fabricated from Ottawa or from provincial capitals.

The principal participants, those on whom success depends, are the individuals of First Nations.

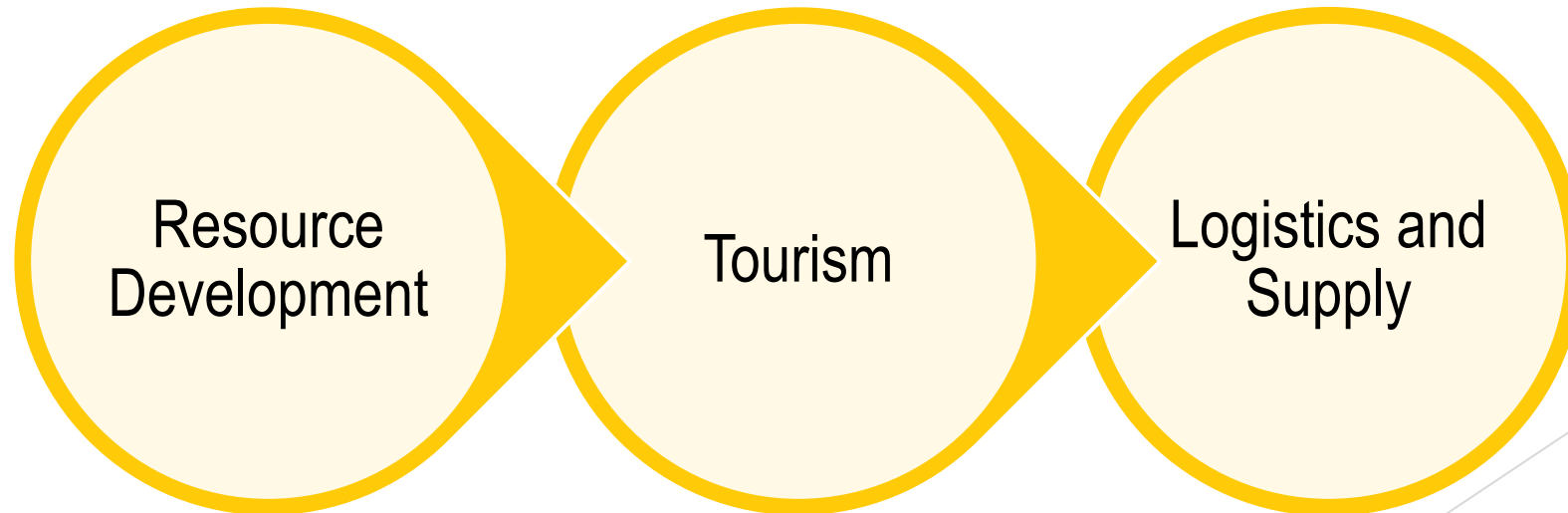
- ▣ Community Plan
- ▣ Community Engagement
- ▣ Community Assets and Priorities



The Economic Development Project

Regardless of the specific nature of the opportunity, it will be necessary to prepare a written document describing it, highlighting its potential, summarizing its status, and seeking support to proceed.

- ❑ Role of Investors
- ❑ Role of Community
- ❑ Funding Opportunities



Beyond Development

As time goes on, you may monitor the project to ensure it is successfully contributing to community economic development goals and aligned with the community's vision, plans and the current economic climate. New investments or approaches may be necessary to renew the project, or to expand the project if there is a viable opportunity for growth.





Ishnish, thank you

Gina Potts, COO

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